**Informational Interviews**

Most jobs are never advertised! A networking technique called **Informational Interviewing** helps
jobseekers find unadvertised jobs through conversations with industry professionals.

Find someone who does the job you are considering. Ask for an interview to ask questions about their job and how they got there.

At the interview, ask questions such as the following:

* How long have you worked in this job?
* What are the education and experience requirements for this job?
* What advice would you give a person coming into a job like yours?
* How long have you worked for the organization?
* What are your responsibilities?
* What do you like most about this job?
* What are the most frequently recurring problems?
* Do you know anyone else whom it would be helpful for me to interview?