

Articulation Programs:

- Bachelor of Business Administration
- Bachelor of Hospitality and Tourism Management

Institution name	Ho Chi Minh City University of Technology (HUTECH)
Location	Ho Chi Minh City, Vietnam
Date of signing	April 5, 2017
Date of expiry	April 4, 2022
Program Description	<p>CBU and HUTECH agree to cooperate with the purpose of offering degree completion option to students of the four-year Bachelor of Business Administration and the four-year Bachelor of Banking and Finance Degree programs.</p> <p>Students completing the first two years of the Bachelor of Banking and Finance at HUTECH with minimum grade of 60% in each course will receive 45 specific course-to-course transfer credits (as outlined in Appendix A) towards the 120 credits required for CBU's BBA program.</p> <p>Students completing the five semesters of the Bachelor Banking and Finance at HUTECH with minimum grade of 60% in each course will receive 60 specific course-to-course transfer credits (as outlined in Appendix B) towards the 120 credits required for CBU's BBA program.</p> <p>Students completing the first two years of the Business Administration at HUTECH with minimum grade of 60% in each course will receive 45 specific course-to-course transfer credits (as outlined in Appendix C) towards the 120 credits required for CBU's BBA program.</p> <p>Students completing the five semesters of the Bachelor of Business Administration at HUTECH with minimum grade of 60% in each course will receive 60 specific course-to-course transfer credits (as outlined in Appendix D) towards the 120 credits required for CBU's BBA program.</p> <p><u>Bachelor of Business Administration</u></p> <p>http://www.cbu.ca/academics/business/degrees-programs#bba</p>
Admission Requirements	Applicants are required to have a previous diploma or degree. Those with other relevant combination of education and employment experiences will be considered on an individual basis.
How To Apply	<p>Students holding a completed diploma in the above agreement can apply to Cape Breton University online at www.cbu.ca/apply. At the time of application, students will choose the <i>Articulation Agreement</i> and have all official transcripts forwarded to CBU.</p> <p>Once admitted into the program, students can meet with an academic advisor to help select the courses to complete their Bachelor of Business Administration degree.</p>

Academic Schools	Shannon School of Business
Program Contact @CBU	Grace MacNeil Enrolment Services Professional, TEL: 902.563.1248 Email: grace_macneil@cbu.ca
Partner URL WWW.	http://www.hutech.edu.vn/english

Appendix A: Transfer Credit Matrix for Banking & Finance applicants completing two years at HUTECH

HUTECH			CBU		
Course code	Course Title	Credit No.	Course code	Course Title	Credit No.
MAT106	Linear Algebra and Calculus	3	MGSC1101	MATHEMATICS FOR BUSINESS	3
ACC114	Principles of Accounting or	3	ACCT1203	INTRODUCTION TO ACCOUNTING I	3
ACC106	Financial Accounting 1				
ECO107	Microeconomics	3	ECON1101	PRINCIPLES OF MICROECONOMICS	3
MAN116	Principles of Management	3	MGMT1001	UNSPECIFIED MANAGEMENT	3
LAW106	Fundamentals of Law	3	LEGL1001	UNSPECIFIED LEGAL STUDIES	3
ECO108	Macroeconomics	3	ECON1001	UNSPECIFIED ECONOMICS	3
FIN113	Principles of Money and Finance	3	FINC4001	UNSPECIFIED FINANCE	3
FIN109	Fundamentals of Corporate Finance	3	FINC2001	UNSPECIFIED FINANCE	3
INS104	Principles and Practices of Insurance	3	FINC4003	UNSPECIFIED FINANCE	3
FIN104	Banking Operations 1	3	FINC1003	UNSPECIFIED FINANCE	3
CAP211	Introduction to Information Technology	3	ITEC1504	INFO SYSTEMS	3
FIN105	Banking Operations 2	3	FINC2003	UNSPECIFIED FINANCE	3
FIN110	Advanced Corporate Finance 1	3	FINC2401	FINANCE I	3
FIN426	Money and Finance Project	3	FINC3003	UNSPECIFIED FINANCE	3
ECO110	Principles of Economic Statistics	3	ECON2001	UNSPECIFIED ECONOMICS	3
Total of Credit			Total of Transferable Credits		45

Appendix B: Transfer Credit Matrix for Banking & Finance applicants completing five semesters at HUTECH

HUTECH			CBU		
Course code	Course Title	Credit No.	Course code	Course Title	Credit No.
AT106	Linear Algebra and Calculus	3	MGSC1101	MATHEMATICS FOR BUSINESS	3
ACC114 or ACC106	Principles of Accounting Financial Accounting 1	3	ACCT1203	INTRODUCTION TO ACCOUNTING I	3
ECO107	Microeconomics	3	ECON1101	PRINCIPLES OF MICROECONOMICS	3
MAN116	Principles of Management	3	MGMT1001	UNSPECIFIED MANAGEMENT	3
LAW106	Fundamentals of Law	3	LEGL1001	UNSPECIFIED LEGAL STUDIES	3
ECO108	Macroeconomics	3	ECON1001	UNSPECIFIED ECONOMICS	3
FIN113	Principles of Money and Finance	3	FINC4001	UNSPECIFIED FINANCE	3
FIN109	Fundamentals of Corporate Finance	3	FINC2001	UNSPECIFIED FINANCE	3
INS104	Principles and Practices of Insurance	3	FINC4003	UNSPECIFIED FINANCE	3
FIN104	Banking Operations 1	3	FINC1003	UNSPECIFIED FINANCE	3
CAP211	Introduction to Information Technology	3	ITEC1504	INFO SYSTEMS	3
FIN105	Banking Operations 2	3	FINC2003	UNSPECIFIED FINANCE	3
FIN110	Advanced Corporate Finance 1	3	FINC2401	FINANCE I	3
FIN426	Money and Finance Project	3	FINC3003	UNSPECIFIED FINANCE	3
ECO110	Principles of Economic Statistics	3	ECON2001	UNSPECIFIED ECONOMICS	3
FIN424	Corporate Finance Project 1	3	FINC3001	UNSPECIFIED FINANCE ELECTIVE	3
FIN111	Advanced Corporate Finance 2	3	FINC3401	INTERMEDIATE FINANCE	3
ACC107	Financial Accounting 2	3	ACCT1001	UNSPECIFIED ACCOUNTING	3
ECO103	Econometrics	3	ECON1003	UNSPECIFIED ECONOMICS	3
FIN112	International Finance	3	FINC4408	INTERNATIONAL FINANCE	3
			Total of Transferable Credits		60

Appendix C : Course Equivalency Matrix for HUTECH Business Administration student completing first two year at HUTECH

HUTECH			CBU		
Course code	Course Title	Credit No.	Course code	Course Title	Credit No.
ECO107	Microeconomics	3	ECON1101	PRINCIPLES OF MICROECONOMICS	3
LAW106	Fundamentals of Law	3	LEGL1001	UNSPECIFIED LEGAL STUDIES	3
MAN116	Principles of Management 3	3	MGMT2604	ORGANIZATIONAL BEHAVIOUR I	3
MAR104	Fundamentals of Marketing 3	3	MRKT1301	PEINICIPLES OF MARKETING	3
CAP211	Introduction to Information Technology 3	3	ITEC1504	INFO SYSTEMS	3
ECO108	Macroeconomics	3	ECON1001	UNSPECIFIED ECONOMICS	3
MAN132	Office Management	3	MGMT2003	UNSPECIFIED MANAGEMENT	3
MAT106	Linear Algebra and Calculus	3	MGSC1101	MATHEMATICS FOR BUSINESS	3
MAN135	Human Resource Management	3	MGMT2001	UNSPECIFIED MANAGEMENT	3
ACC114	Principles of Accounting	3	ACCT1203	INTRODUCTION TO ACCOUNTING I	3
MAN129	Financial Management	3	FINC1001	UNSPECIFIED FINANCE	3
ECO103	Econometrics	3	ECON1003	UNSPECIFIED ECONOMICS	3
ECO105	International Economics	3	ECON4103	INTERNATIONAL ECONOMICS	3
ECO110	Principles of Economic Statistics	3	ECON2001	UNSPECIFIED ECONOMICS	3
MAN114	Strategic Management	3	MGMT1601	INTRO TO BUSINESS	3
			Total transferable Credits		45

Appendix D: Course Equivalency Matrix for HUTECH Business Administration student completing first two year at HUTECH

HUTECH			CBU		
Course code	Course Title	Credit No.	Course code	Course Title	Credit No.
ECO107	Microeconomics	3	ECON1101	PRINCIPLES OF MICROECONOMICS	3
LAW106	Fundamentals of Law	3	LEGL1001	UNSPECIFIED LEGAL STUDIES	3
MAN116	Principles of Management 3	3	MGMT2604	ORGANIZATIONAL BEHAVIOUR I	3
MAR104	Fundamentals of Marketing 3	3	MRKT1301	PEINCIPLES OF MARKETING	3
CAP211	Introduction to Information Technology 3	3	ITEC1504	INFO SYSTEMS	3
ECO108	Macroeconomics	3	ECON1001	UNSPECIFIED ECONOMICS	3
MAN132	Office Management	3	MGMT2003	UNSPECIFIED MANAGEMENT	3
MAT106	Linear Algebra and Calculus	3	MGSC1101	MATHEMATICS FOR BUSINESS	3
MAN135	Human Resource Management	3	MGMT2001	UNSPECIFIED MANAGEMENT	3
ACC114	Principles of Accounting	3	ACCT1203	INTRODUCTION TO ACCOUNTING I	3
MAN129	Financial Management	3	FINC1001	UNSPECIFIED FINANCE	3
ECO103	Econometrics	3	ECON1003	UNSPECIFIED ECONOMICS	3
ECO105	International Economics	3	ECON4103	INTERNATIONAL ECONOMICS	3
ECO110	Principles of Economic Statistics	3	ECON2001	UNSPECIFIED ECONOMICS	3
MAN114	Strategic Management	3	MGMT1601	INTRO TO BUSINESS	3
MAT105	Probability and Statistics	3	MGSC1108	STATISTICS	3
LAW102	Business Law	3	LEGL1003	UNSPECIFIED LEGAL	3
CAP202	Data Analysis	3	MGSC2003	UNSPECIFIED MANAGEMENT SCIENCE	3
MAN112	Quality Management	3	MGSC1001	UNSPECIFIED MANAGEMENT SCIENCE	3
BUS208	E-commerce	3	ITEC1507	INTERNET FUNDAMENTALS	3
				Total transferable Credits	60

Institution name	Ho Chi Minh City University of Technology (HUTECH)
Location	Ho Chi Minh City, Vietnam
Date of signing	April 5, 2017
Date of expiry	April 4, 2022
Program Description	<p>CBU and HUTECH agree to cooperate with the purpose of offering degree completion option to students of the four-year Bachelor of Hotel Management Degree program.</p> <p>Students completing the first two years of the Bachelor of Hotel Management Degree (BHM) program at HUTECH with minimum grade of 60% in each course will receive 27 specific course-to-course transfer credits (as outlined in Appendix A) towards the 90 credits required for CBU's Bachelor of Hospitality and Tourism Management Degree (BHTM) program .</p> <p>Students completing the five semesters of the BHM program with minimum grade of 60% in each course will receive 30 specific course-to-course transfer credits (as outlined in Appendix B) towards the 90 credits required for CBU's BHTM program.</p> <p>Students completing the six semesters of BHM program the with minimum grade of 60% in each course will receive 33 specific course-to-course transfer credits (as outlined in Appendix C) towards the 90 credits required for CBU's BHTM program.</p> <p><u>Bachelor of Hospitality and Tourism Management Degree program</u> http://www.cbu.ca/academic-programs/program/shannon-school-of-business/bachelor-of-hospitality-and-tourism-management/</p>
Admission Requirements	Applicants are required to have a previous diploma or degree. Those with other relevant combination of education and employment experiences will be considered on an individual basis.
How To Apply	<p>Students holding a completed diploma in the above agreement can apply to Cape Breton University online at www.cbu.ca/apply. At the time of application, students will choose the <i>Articulation Agreement</i> and have all official transcripts forwarded to CBU.</p> <p>Once admitted into the program, students can meet with an academic advisor to help select the courses to complete their Bachelor of Business Administration degree.</p>
Academic Schools	Shannon School of Business
Program Contact @CBU	Grace MacNeil Enrolment Services Professional, TEL: 902.563.1248 Email: grace_macneil@cbu.ca
Partner URL WWW.	http://www.hutech.edu.vn/english

Appendix A:
Transfer Credit Matrix for BHM applicants completing two years at HUTECH

HUTECH			CBU		
Course	Course Title	Credit No.	Course	Course Title	Credit No.
MAT106	Linear Algebra and Calculus	3	MGSC1101	Mathematics for Business	3
ECO107	Microeconomics	3	ECON1101	Principles of Microeconomics	3
MAN116	Principles of Management	3	MGMT2604	Organizational Behaviour I	3
MAR104	Fundamentals of Marketing	3	HATM1506	Introduction to Tourism Marketing	3
TOU107	Introduction to Tourism	3	HATM1504	Hospitality & Tourism in Canada	3
CAP211	Introduction to Information Technology	3	ITEC1504	Information Systems	3
ECO108	Macroeconomics	3	ECON1001	Unspecified Economics	3
MAN118	Hotel Management	3	HATM3504	Resort/Facility Management and Maintenance	3
TOU106	Event Coordination	3	HATM3503	Meeting and Convention Management	3
			Total transfer Credits		27

Appendix B:
Transfer Credit Matrix for BHM applicants completing five semesters at HUTECH

HUTECH			CBU		
Course	Course Title	Credit No.	Course	Course Title	Credit No.
MAT106	Linear Algebra and Calculus	3	MGSC1101	Mathematics for Business	3
ECO107	Microeconomics	3	ECON1101	Principles of Microeconomics	3
MAN116	Principles of Management	3	MGMT2604	Organizational Behaviour I	3
MAR104	Fundamentals of Marketing	3	HATM1506	Introduction to Tourism Marketing	3
TOU107	Introduction to Tourism	3	HATM1504	Hospitality & Tourism in Canada	3
CAP211	Introduction to Information Technology	3	ITEC1504	Information Systems	3
ECO108	Macroeconomics	3	ECON1001	Unspecified Economics	3
MAN118	Hotel Management	3	HATM3504	Resort/Facility Management and Maintenance	3
TOU106	Event Coordination	3	HATM3503	Meeting and Convention Management	3
ACC114	Principles of Accounting	3	ACCT1203	Introduction to Accounting I	3
			Total transfer Credits		30

Appendix C
Transfer Credit Matrix for BHM applicants completing six semesters (three year) at HUTECH

HUTECH			CBU		
Course	Course Title	Credit No.	Course	Course Title	Credit No.
MAT106	Linear Algebra and Calculus	3	MGSC1101	Mathematics for Business	3
ECO107	Microeconomics	3	ECON1101	Principles of Microeconomics	3
MAN116	Principles of Management	3	MGMT2604	Organizational Behaviour I	3
MAR104	Fundamentals of Marketing	3	HATM1506	Introduction to Tourism Marketing	3
TOU107	Introduction to Tourism	3	HATM1504	Hospitality & Tourism in Canada	3
CAP211	Introduction to Information Technology	3	ITEC1504	Information Systems	3
ECO108	Macroeconomics	3	ECON1001	Unspecified Economics	3
MAN118	Hotel Management	3	HATM3504	Resort/Facility Management and Maintenance	3
TOU106	Event Coordination	3	HATM3503	Meeting and Convention Management	3
ACC114	Principles of Accounting	3	ACCT1203	Introduction to Accounting I	3
MAT105	Probability and Statistics	3	MGSC1108	Introduction to Statistics	3
			Total transfer Credits		33