

Articulation Programs:

Bachelor of Business Administration

Institution name	Duy Tan University
Location	Darang Vietnam
Date of signing	December 5, 2016
Date of expiry	December 4, 2021
Program Description	<p>CBU and DTU agree to cooperate with the purpose of offering degree completion options for students of the four-year Bachelor Degree programs in General Management, Marketing, Corporate Finance, Banking, Management Accounting and Accounting & Auditing.</p> <p>Students completing the first two years of the above mentioned programs at DTU with a minimum grade of 60% in each course will receive 60 specific course transfer credits (as outlined in Appendix A) towards the 120 credits required for CBU's BBA program.</p> <p>Transfer credits will be awarded for courses completed with a minimum grade of 60%. Students must meet CBU's entrance requirements to be accepted for advanced standing and direct entry to CBU's BBA.</p> <p><u>Bachelor of Business Administration</u></p> <p>http://www.cbu.ca/academics/business/degreeprograms#bba</p>
Admission Requirements	Students completing the first two years of the above mentioned programs at DTU must meet CBU's English Proficiency requirement.
How To Apply	<p>Students can apply to Cape Breton University online at www.cbu.ca/apply. At the time of application, students will choose the Articulation Agreement and have all official transcripts forwarded to CBU.</p> <p>Once admitted into the program, students can meet with an academic advisor to select the courses to complete their Bachelor of Business Administration degree.</p>
Academic Schools	Shannon School of Business
Program Contact @CBU	Grace MacNeil Enrolment Services Professional, TEL: 902.563.1248 Email: grace_macneil@cbu.ca
Partner URL WWW.	http://duytan.edu.vn/default.aspx?lang=EN

Appendix A: Transfer Credit Matrix for DTU General Management program applicants

DTU General Management program			CBU		
Course No.	Course Name	No. of Credits	Course No.	Course Name	No. of Credits
ACC201	Principles of Accounting 1	3	ACCT1203	Introduction to Accounting	3
ACC202	Principles of Accounting 2	3	ACCT1001	Unspecified Accounting	3
FIN271	Introduction to Monetary Finance 1	2	ECON3101	Money and Banking	3
ACC301	Managerial Accounting 1	2			
COM101	Professional Speaking	2	MGMT2603	Interpersonal Communications	3
COM102	Professional Writing	2			
CS101	Basic Computer Skills	3	MGSC2101	Computer in Business	3
CS201	Basic Software Applications	3			
ECO151	Introduction to Microeconomics	3	ECON1101	Principles of Microeconomics	3
ECO152	Introduction to Macroeconomics	3	ECON1001	Unspecified Economics	3
STA271	Business Statistics(with SPSS)	2	ECON2001	Unspecified Economics	3
ECO251	Econometrics	2			
FIN301	Financial Management 1	3	FINC2001	Unspecified Finance	3
FIN302	Financial Management 2	3	FINC2403	Business Finance II	3
FIN403	Stock Market & Investment	3	FINC3003	Unspecified Finance	3
IS251	Introduction to Management Information Systems	3	MGSC3101	Information System for Management	3
MGT201	Principles of Management	2	MGMT1001	Unspecified Management	3
LAW201	Basic Principles of Law	2			
MGO301	Operations Management	3	MGSC3108	Operations Management	3
MKT251	Principles of Marketing	3	MRKT2001	Unspecified Marketing	3
MKT364	Advertising & Promotions	3	MRKT2303	Advertising & Sales Promotion Management	3
MTH101	Advanced Mathematics C1	3	MGSC1101	Mathematics for Business	3
MTH102	Advanced Mathematics C2	2	MGSC1109	Calculus for Business	3
OB251	Overview of Organizational Behavior	3	MGMT2604	Organizational Behaviour I	3
STA151	Principles of Statistics & Probabilities	3	MGSC1108	Introduction to Statistics	3
			Total Transfer Credits		60

Appendix B: Transfer Credit Matrix for DTU Marketing program applicants

DTU Marketing program			CBU		
Course No.	Course Name	No. of Credits	Course No.	Course Name	No. of Credits
ACC201	Principles of Accounting 1	3	ACCT1203	Introduction to Accounting I	3
ACC202	Principles of Accounting 2	3	ACCT1001	Unspecified Accounting	3
FIN271	Introduction to Monetary Finance 1	2	ECON3101	Money and Banking	3
ACC301	Managerial Accounting 1	2			
COM101	Professional Speaking	2	MGMT2603	Interpersonal Communications	3
COM102	Professional Writing	2			
CS101	Basic Computer Skills	3	MGSC2101	Computer in Business	3
CS201	Basic Software Applications	3			
ECO151	Introduction to Microeconomics	3	ECON1101	Principles of Microeconomics	3
ECO152	Introduction to Macroeconomics	3	ECON1001	Unspecified Economics	3
STA271	Business Statistics (with SPSS)	2	ECON2001	Unspecified Economics	3
ECO251	Econometrics	2			
HRM301	Introduction to Human Resource Management	3	MGMT2001	Unspecified Management	3
IS251	Introduction to Management Information Systems	3	MGSC3101	Information System for Management	3
MGT201	Principles of Management	2	MGMT1001	Unspecified Management	3
LAW201	Basic Principles of Law	2			
MGO301	Operations Management	2	MGSC3108	Operations Management	3
MKT251	Principles of Marketing	3	MRKT2001	Unspecified Marketing	3
MKT402	Sales Management	3	MRKT4304	Sales Management	3
MKT404	Consumer Behavior	3	MRKT2301	Consumer Behavior	3
MKT405	Marketing Strategy	3	MRKT4308	Marketing Strategy	3
MTH101	Advanced Mathematics C1	3	MGSC1101	Mathematics for Business	3
MTH102	Advanced Mathematics C2	2	MGSC1109	Calculus for Business	3
OB251	Overview of Organizational Behavior	3	MGMT2604	Organizational Behaviour I	3
STA151	Principles of Statistics & Probabilities	3	MGSC1108	Introduction to Statistics	3
Total Transfer Credits					60

Appendix C: Transfer Credit Matrix for DTU Corporate Finance program applicants

DTU Corporate Finance program			CBU		
Course No.	Course Name	No. of Credits	Course No.	Course Name	No. of Credits
ACC201	Principles of Accounting 1	3	ACCT1203	Introduction to Accounting I	3
ACC202	Principles of Accounting 2	3	ACCT1001	Unspecified Accounting	3
FIN271	Introduction to Monetary Finance 1	2	ECON3101	Money and Banking	3
ACC301	Managerial Accounting 1	2			
ACC303	Managerial Accounting 2	3	ACCT2003	Unspecified Accounting	3
COM101	Professional Speaking	2	MGMT2603	Interpersonal Communications	3
COM102	Professional Writing	2			
CS101	Basic Computer Skills	3	MGSC2101	Computer in Business	3
CS201	Basic Software Applications	3			
ECO151	Introduction to Microeconomics	3	ECON1101	Principles of Microeconomics	3
ECO152	Introduction to Macroeconomics	3	ECON1001	Unspecified Economics	3
ECO251	Econometrics	2	ECON2001	Unspecified Economics	3
STA271	Business Statistics (with SPSS)	2			
FIN301	Financial Management 1	3	FINC2001	Unspecified Finance	3
FIN302	Financial Management 2	3	FINC2403	Business Finance II	3
FIN381	Financial Management in the Public Sector of Vietnam	2	ECON4101	Public Finance	3
FIN400	Global Finance	2			
FIN403	Stock Market & Investment	3	FINC3003	Unspecified Finance	3
IS251	Introduction to Management Information Systems	3	MGSC3101	Information System for Management	3
LAW201	Basic Principles of Law	2	MGMT1001	Unspecified Management	3
MGT201	Principles of Management	2			
MGO301	Operations Management	3	MGSC3108	Operations Management	3
MTH101	Advanced Mathematics C1	3	MGSC1101	Mathematics for Business	3
MTH102	Advanced Mathematics C2	2	MGSC1109	Calculus for Business	3
OB251	Overview of Organizational Behavior	3	MGMT2604	Organizational Behaviour I	3
STA151	Principles of Statistics & Probabilities	3	MGSC1108	Introduction to Statistics	3
			Total Transfer Credits		60

Appendix D: Transfer Credit Matrix for DTU Banking program applicants

DTU Banking			CBU		
Course No.	Course Name	No. of Credits	Course No.	Course Name	No. of Credits
ACC201	Principles of Accounting 1	3	ACCT1203	Introduction to Accounting I	3
ACC202	Principles of Accounting 2	3	ACCT1001	Unspecified Accounting	3
FIN271	Introduction to Monetary Finance 1	2	ECON3101	Money and Banking I	3
ACC301	Managerial Accounting 1	2			
COM101	Professional Speaking	2	MGMT2603	Interpersonal Communications	3
COM102	Professional Writing	2			
CS101	Basic Computer Skills	3	MGSC2101	Computer in Business	3
CS201	Basic Software Applications	3			
ECO151	Introduction to Microeconomics	3	ECON1101	Principles of Microeconomics	3
ECO152	Introduction to Macroeconomics	3	ECON1001	Unspecified Economics	3
STA271	Business Statistics (with SPSS)	2	ECON2001	Unspecified Economics	3
ECO251	Econometrics	2			
FIN301	Financial Management 1	3	FINC2001	Unspecified Finance	3
FIN302	Financial Management 2	3	FINC2403	Business Finance II	3
FIN381	Financial Management in the Public Sector of Vietnam	2	ECON4101	Public Finance	3
FIN400	Global Finance	2			
HRM301	Introduction to Human Resource Management	3	MGMT2001	Unspecified Management	3
IS251	Introduction to Management Information Systems	3	MGSC3101	Management Information Systems	3
MGT201	Principles of Management	2	MGMT1001	Unspecified Management	3
LAW201	Basic Principles of Law	2			
MGO301	Operations Management	3	MGSC3108	Operations Management	3
MKT251	Principles of Marketing	3	MRKT2001	Unspecified Management	3
MTH101	Advanced Mathematics C1	3	MGSC1101	Mathematics for Business	3
MTH102	Advanced Mathematics C2	2	MGSC1109	Calculus for Business	3
OB251	Overview of Organizational Behavior	3	MGMT2604	Organizational Behaviour I	3
STA151	Principles of Statistics & Probabilities	3	MGSC1108	Introduction to Statistics	3
			Total Transfer Credits		60

Appendix E: Transfer Credit Matrix for DTU Management Accounting program applicants

DTU Management Accounting			CBU		
Course No.	Course Name	No. of Credits	Course No.	Course Name	No. of Credits
ACC201	Principles of Accounting 1	3	ACCT1203	Introduction to Accounting I	3
ACC202	Principles of Accounting 2	3	ACCT1001	Unspecified Accounting	3
FIN271	Introduction to Monetary Finance 1	2	ECON3101	Money and Banking	3
ACC301	Managerial Accounting 1	2			
ACC303	Managerial Accounting 2	3	ACCT2003	Unspecified Accounting	3
ACC411	Financial Analysis of Business Operations	3	ACCT3001	Unspecified Accounting	3
ACC414	Accounting for Administrative Work	2	ACCT4001	Unspecified Accounting	3
ACC452	Advanced Financial Accounting	3	ACCT4003	Unspecified Accounting	3
COM101	Professional Speaking	2	MGMT2603	Interpersonal Communications	3
COM102	Professional Writing	2			
CS101	Basic Computer Skills	3	MGSC2101	Computer in Business	3
CS201	Basic Software Applications	3			
ECO151	Introduction to Microeconomics	3	ECON1101	Principles of Microeconomics	3
ECO152	Introduction to Macroeconomics	3	ECON1001	Unspecified Economics	3
STA271	Business Statistics (with SPSS)	2	ECON2001	Unspecified Economics	3
ECO251	Econometrics	2			
FIN301	Financial Management 1	3	FINC2001	Unspecified Finance	3
IS252	Accounting Information Systems	3	MGSC2001	Unspecified Management Science	3
MGT201	Principles of Management	2	MGMT1001	Unspecified Management	3
LAW201	Basic Principles of Law	2			
MGO301	Operations Management	3	MGSC3108	Operations Management	3
MKT251	Principles of Marketing	3	MRKT2001	Unspecified Marketing	3
MTH102	Advanced Mathematics C2	2	MGSC1109	Calculus for Business	3
OB251	Overview of Organizational Behavior	3	MGMT2604	Organizational Behaviour I	3
STA151	Principles of Statistics & Probabilities	3	MGSC1108	Introduction to Statistics	3
			Total Transfer Credits		60

Appendix F: Transfer Credit Matrix for DTU Accounting & Auditing program applicants

DTU Accounting & Auditing			CBU		
Course No.	Course Name	No. of Credits	Course No.	Course Name	No. of Credits
ACC201	Principles of Accounting 1	3	ACCT1203	Introduction to Accounting I	3
ACC202	Principles of Accounting II	3	ACCT1001	Unspecified Accounting	3
FIN271	Introduction to Monetary Finance I	2	ECON3101	Money and Banking I	3
ACC301	Managerial Accounting 1	2			
ACC303	Managerial Accounting 2	3	ACCT2003	Unspecified Accounting	3
ACC304	Financial Accounting 2	3	ACCT3003	Unspecified Accounting	3
ACC411	Financial Analysis of Business Operations	3	ACCT3001	Unspecified Accounting	3
COM101	Professional Speaking	2	MGMT2603	Interpersonal Communications	3
COM102	Professional Writing	2			
CS101	Basic Computer Skills	3	MGSC2101	Computer in Business	3
CS201	Basic Software Applications	3			
ECO151	Introduction to Microeconomics	3	ECON1101	Principles of Microeconomics	3
ECO152	Introduction to Macroeconomics	3	ECON1001	Unspecified Economics	3
STA271	Business Statistics (with SPSS)	2	ECON2001	Unspecified Economics	3
ECO251	Econometrics	2			
FIN301	Financial Management 1	3	FINC2001	Unspecified Finance	3
IS252	Accounting Information Systems	3	MGSC2001	Unspecified Management Science	3
MGT201	Principles of Management	2	MGMT1001	Unspecified Management	3
LAW201	Basic Principles of Law	2			
MGO301	Operations Management	3	MGSC3108	Operations Management	3
MKT251	Principles of Marketing	3	MRKT2001	Unspecified Marketing	3
MTH101	Advanced Mathematics C1	3	MGSC1101	Mathematics for Business	3
MTH102	Advanced Mathematics C2	2	MGSC1109	Calculus for Business	3
OB251	Overview of Organizational Behavior	3	MGMT2604	Organizational Behaviour I	3
STA151	Principles of Statistics & Probabilities	3	MGSC1108	Introduction to Statistics	3
			Total Transfer Credits		60